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- Understanding what effective leadership looks like in practice
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- Understanding how to initiate and implement change
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- Radiate the commanding, self-assured presence of a high-level leader.
- Bring power, conviction, and a strong point of view to your presentations.
- Move from passivity and self-doubt to self-assurance and bold decision-making.
- Exude a professional magnetism that influences others at every level.
- Cultivate and leverage charisma in all your interactions.
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Maybe you've come across the term "executive presence" in HBR, but you couldn't adequately define it-let alone begin to grow it. This book will change that. As you delve into the lessons from *Executive Presence*, you'll join top-ranking organizational leaders who know how to influence others and drive extraordinary results. Whether you're a rising star or CEO, *Executive Presence* will guide you in leading a high-performing team. Moving from passivity and self-doubt to self-assurance and bold decision-making, you'll become the high-impact leader who propels your organization forward. *Executive Presence* is for women, people of color, and other employees from marginalized groups who are too often underappreciated, which causes companies to miss out on their full range of talent. By cultivating executive presence, women and any overlooked employees can smash through the glass ceiling and gain the recognition they deserve. If you're in one of these demographics, growing your executive presence will allow you

to leap over the barriers you may encounter in your career. What's the key differentiator between this Executive Presence book and its competitors (Sylvia Ann Hewlett's Executive Presence: The Missing Link Between Merit and Success, Paul Aldo's Understanding Executive Presence, Debra A. Benton's Executive Presence for the Modern Leader, and Harrison Monarth's Executive Presence, Second Edition)? The 3x3 Executive Presence Model provides a clear, structured blueprint for developing the most important facets of executive presence. Learn about the 3 domains - gravitas, authority, and expression - that act as the foundational pillars holding up the 9 executive presence competencies.

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